

**Investor Update August** 2017

**Insyde Software** 

#### **Safe Harbor Notice**

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.



# Agenda

- About Insyde
- Product Portfolio
- Financial Review & Company Updates
- Q&A

# About Insyde®

### **Insyde Software**

6231.tw

- Founded in 1998 by PCT(6270.TW) Chairman Jeremy Wang and SystemSoft EVP Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS division
- IPO January 23, 2003 (6231.TW)
- Headquarters: Taipei, Taiwan
  - Major US operations in Massachusetts and Oregon
  - Other offices in Japan, China, Taiwan and Korea
- UEFI Technology Leader
- Systems Manageability Provider
- App, Cloud & OS Solutions







### **Worldwide Presence**





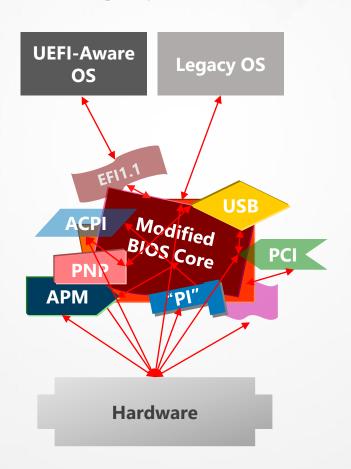
# Computer BIOS – "Firmware"



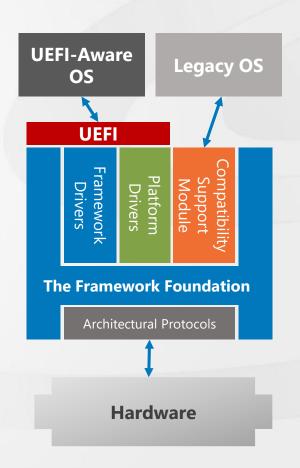


# Difference between Legacy BIOS and UEFI Firmware

#### **Legacy BIOS**



#### **UEFI BIOS**





### **UEFI Technology Leadership**

Over 15+ Years of Industry-First Milestones and Leadership



InsydeH2O shipping with server and embedded since 2004

**UEFI** development with Intel since 2001



**Formed UEFI Forum** with industry leaders



**Customers shipping multiple UEFI** products since 2008



**Single UEFI BIOS for Dual OS Systems** 



**Timely support** for latest UEFI spec releases (2.4-2.6)



2001 - 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 - 2016 | 2017



**Shipping UEFI products** on desktop since 2003



**Shipping UEFI products** on notebooks since 2005



Major transition of server **BIOS to UEFI begins** 

Non-Intel chipsets in production since Q1'06



**UFFI FDK II Productization** 



**UEFI 2.7,** PI 1.6 & **ACPI 6.2** 

**Mass production** of first UEFI 4K advanced drone to market



#### **Trusted Supplier to Many Leading Companies** and many others































wistron









































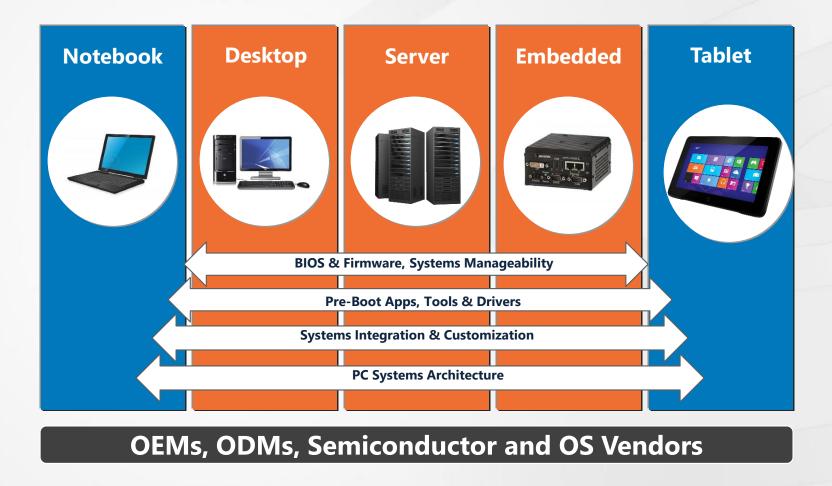




### **Product Portfolio**



# **Core Competencies & Markets**





# **Insyde Software Product Portfolio**

#### **Personal Computing**

Mobile, AIO/Desktop & Tablet **Computing Solutions** 









#### Server & Embedded

**Server & Embedded Computing BIOS/BMC Solutions** 



#### **Software & Drivers**

**Apps, Cloud & Systems Integration Mobile Solutions** 











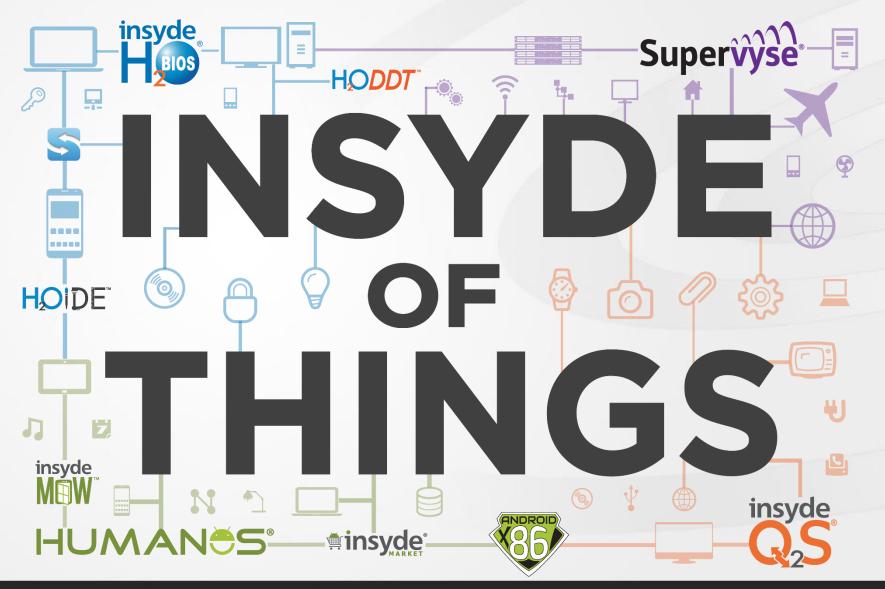








#### Helping Build Devices & Systems in the Cloud Era



### Financial Review & Company **Update**

#### 簡易合併損益表

In NT\$ Thousands	Q2'17	Q1'17	Q2'16	QoQ%	YoY%
Net Sales	189,811	191,684	169,710	-0.98	11.84
COGS	35,355	31,655	32,321	11.69	9.39
Gross Profit	154,456	160,029	137,389	-3.48	12.42
Gross margin	81.37%	83.49%	80.96%		
Operating Expense	142,784	149,575	158,280	-4.54	-9.79
Operating Income	11,672	10,454	-20,891	11.65	155.87
Operation Margin	6.15%	5.45%	-12.31%		
Non-Op Inc/(Exp)	783	-5,196	2,505	115.07	-68.74
Income before Tax	12,455	5,258	-18,386		
Net Income	8,470	1,767	-19,672	·	
Net Margin	4.46%	0.92%	-11.59%		
EPS	0.22	0.05	-0.52		



<sup>\*2017</sup>上半年合計每股稅後盈餘0.27元

#### 簡易合併資產負債表

Selected Items from Balance Sheet (NT\$ Millions)	Q2'17		Q1'17		Q2'16	
	Amount	%	Amount	%	Amount	%
Current Assets	619.0	73.6%	564.7	71.1%	640.1	71.8%
Fixed Assets	6.0	0.7%	4.7	0.6%	3.4	0.4%
Net PP&E and other assets	215.8	25.7%	224.9	28.3%	248.1	27.8%
Total Assers	840.8	100.0%	794.3	100.0%	891.6	100.0%
Current Liabilities	201.5	24.0%	152.6	19.2%	235.9	26.5%
Non Current Lianilities	29.1	3.4%	29.5	3.7%	31.1	3.5%
Total Liabilities	230.6	27.4%	182.1	22.9%	267.0	30.0%
Shareholders' Equity	610.2	72.6%	612.2	77.1%	624.6	70.0%





For more information, contact:

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